



VIA 

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Upcoming Procurements and Conflicts
January 18, 2023

This document serves as a summary of VIA's upcoming procurements and guidance regarding limitations and conflicts firms/contractors will have to propose/work on these upcoming contracts.

The upcoming procurements will support:

- **VIA Metropolitan Transit (VIA) in general**
- **Advanced Rapid Transit (ART)**
- **Keep San Antonio Moving (KSAM)**

UPCOMING PROCUREMENTS – VIA & KSAM

| Project/Contract | Typical Scope | Typical Vendors |
|--|--|--|
| <p>VIA Metropolitan Transit (VIA) Advertising Services</p> | <p>Advertising and Marketing services for VIA services during pre-launch and post-launch phases – Marketing & Promotions, Communications, Website, and Advertisement Support of VIA Brand and family of services – such as VIA Link, VIAtrans, Van Pool, Fixed Route service, and Recruitment, Special Events service etc.</p> | <p>Full Service Advertisement Agency</p> |
| <p>Keep San Antonio Moving (KSAM): Public Engagement Support Services</p> | <p>Strategic Advisory / Project Management / Staff Augmentation Services for projects during the planning and development phases – Communications, Website and Outreach Support, Public/Stakeholder Engagement</p> | <p>An agency having expertise in outreach, developing educational materials, large capital projects, and planning projects</p> |

UPCOMING PROCUREMENTS - ART

| Project/Contract | Typical Scope | Typical Vendors |
|---|---|---|
| <p>Advanced Rapid Transit N/S: Final Design</p> | <p>Prepare complete and final drawings, technical specifications, permit sets, assists w/ public engagement, prepare contract documents to advertise and obtain competitive construction, equipment, and materials bids, coordination with CMAR contractor, & provide design services during construction</p> | <p>Architects, Engineers, Cost estimators, Specification writers, Public/stakeholder engagement Project Support</p> |
| <p>ART – N/S: Construction Manager at Risk (CMAR) Construction Cost estimate – Approx. \$175 million in Base Year (2022) Dollars</p> | <p>Construction management, pre-construction services, coordination with Final Design Consultant, construction phase services, and project close-out</p> | <p>Construction Managers /Contractors /Subcontractors</p> |
| <p>Advanced Rapid Transit (ART) – N/S: Real Estate Support Services</p> | <p>Staff Augmentation /Contract Management/ Project Management, Invoice Prep, Right of Way (ROW) Support Consultants to VIA, Real Estate Surveys, Appraisals, Title Services, Property Usage Agreements</p> | <p>Surveyors, Appraisal Companies, Title Companies, or ROW Consultants who may have subs for Surveys, Appraisals, Title Companies</p> |

Upcoming Procurements and Conflicts

- ❖ **Some firms with existing tasks/contracts will be conflicted out of proposing/working on upcoming solicitations**
 - Firms (primes and subs) directly working on NEPA document
 - Firms (primes and subs) providing work that will have oversight from upcoming solicitations
 - Example: Public Engagement Support Contract will oversee all public engagement activities performed under existing tasks or contracts. An example of an open task order, for example, is the current ART E/W task that includes a public engagement component.
- ❖ **Upcoming procurements may also have conflict limitations preventing a contractor/consultant from proposing/working on more than one at the same time**
 - For example, firms (primes and subs) cannot work on both the upcoming Construction Manager at Risk and the Final Design Contracts

Procurement Conflict Matrix

| Upcoming Project/Contract | Contracts (existing and future) that will be Conflicted Out from Proposing | Notes |
|---|---|---|
| <p>Advanced Rapid Transit N/S: Real Estate Support Services</p> | <ul style="list-style-type: none"> • Project Management /Construction Management (PM/CM) Contract (Hill/HNTB)* | <p>The existing PM/CM Contract may provide support and oversight to all activities including Real Estate Support and, therefore, would be precluded from proposing on this contract.</p> |
| <p>Advanced Rapid Transit N/S: Final Design</p> | <ul style="list-style-type: none"> • WSP (possibly)* • PM/CM Contract (Hill/HNTB)* • CMAR Team** • KSAM Public Engagement Support** | <p>WSP’s conflict is dependent on the timing of the RFP in relation to the NEPA decision; CMAR and FD contracts will be mutually exclusive; Oversight to be provided by the current PM/CM contract and the Public Engagement Support contract (specific to Public Engagement activities).</p> |
| <p>Advanced Rapid Transit N/S: Construction Manager at Risk (CMAR)</p> | <ul style="list-style-type: none"> • PM/CM Contract (Hill/HNTB)* • Final Design Team** • KSAM Public Engagement Support** • WSP* | <p>Oversight to be provided by the current PM/CM contract and the Public Engagement Support contract (specific to Public Engagement activities); CMAR and FD contracts will be mutually exclusive.</p> |

* - Current Contract

** - Future Contract

Please refer to slide 5 for additional information.

Procurement Conflict Matrix

| Upcoming Project/Contract | Contracts (existing and future) that will be Conflicted Out from Proposing | Notes |
|---|--|--|
| VIA Metropolitan Transit (VIA) Advertising Services | <ul style="list-style-type: none"> • None | |
| Keep San Antonio Moving (KSAM): Public Engagement Support Services | <ul style="list-style-type: none"> • WSP (PI Sub Consultants)* • ART N/S CMAR** • Final Design** • Gen. Planning Consultant (HDR)* | <p>The contracts conflicted out will responsibilities and tasks assigned to them to provide direct public engagement activities or provide support to public engagement activities through, for example, the development of exhibits, meeting with stakeholders/public, etc.</p> |

Please refer to slide 5 for additional information.

* - Current Contract

** - Future Contract

VIA Current Contract Information

| Project and Construction Management Consultants | Project and Construction Management Consultants | ART N/S 30% Design + NEPA | HDR |
|---|--|---|--|
| <p>Hill International - Prime Mendez Engineering (DBE) Straight Line Management, LLC (DBE)</p> | <p>HNTB (H) - Prime Integrated CM Solutions (IC) *Alamo Architects (A) *The Atkins Group (AG) *Blended Events (B) *Economic & Planning Systems, Inc. (EPS) *GKW (G) *InfraStrategies (IN) *The Solis Group (SG)</p> | <p>WSP - Prime Nelson Nygaard KAI Stantec AG3 Maestas PCI MIG EPS KGBTexas Marketing/Public Relations, Inc. (KGB) *AECOM *Pape Dawson</p> | <p>HDR – Prime *Foursquare *Kimley-Horn and Associates *McCann Adams Studio, PLLC *Astelle LLC dba Work5hop *Economic & Planning Systems, Inc. (EPS) *KGB Texas Marketing/Public Relations, Inc. (KGB) *Cross-Spectrum Acoustics, Inc. (CSA)</p> |

* These subcontractors have yet to be utilized for the tasks under the contract.

❖ **RFPs expected to be released in the next 30-60 days:**

- ART N/S Final Design
- ART N/S Construction Manager at Risk
- Real Estate/ROW Support Services
- KSAM Public Engagement Support
- VIA Advertisement Support

A futuristic VIA bus is shown driving through a city street. The bus is white with a red stripe and has the VIA logo and the number 520 on its front. The license plate reads "VIA-VIA". The background features modern skyscrapers, including one with a distinctive tower, and digital overlays of light blue and purple lines and grids. The overall scene is set during sunset or sunrise, with a warm, orange glow.

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